



The Corporation of the Town of Milton

Report To: Council

From: Glen Cowan, Chief Financial Officer / Treasurer

Date: November 4, 2024

Report No: ES-034-24

Subject: Purchasing Various - November 2024

Recommendation: THAT Council approve the budget amendments and related funding sources, as outlined on Schedule A;

THAT the tender award for Traffic Signal and Street Light Maintenance to Ducon Utilities Ltd. in the estimated amount of \$643,256 (exclusive of HST) be approved, as outlined in Schedule B;

THAT staff be delegated the authority to award up to four (4) one-year optional renewal terms with Ducon Utilities Ltd. through an internal staff award report, for up to a total five-year term in the estimated total amount of \$3,216,280 (exclusive of HST), as outlined in Schedule B;

THAT the proposal award for a Microsoft Sentinel Vendor to provide Security Operations Monitoring to Difenda Inc. in the amount of \$70,000 (exclusive of HST) be approved, as outlined in Schedule C;

THAT staff be delegated the authority to award up to four (4) one-year optional renewal terms with Difenda Inc. through an internal staff award report, for up to a total five-year term in the estimated total amount of \$350,000 (exclusive of HST), as outlined in Schedule C;

THAT the contract increase for a Fire Station Backup Power Supply Installation to Heale Consulting & Management Inc. (HCMI) in the amount of \$120,345 (exclusive of HST) be approved, as outlined in Schedule D;

THAT the emergency contract award for Fireproofing of Structural Elements at 555 Industrial Drive, Milton to Collaborative Structures Ltd. in the amount of \$211,150 (exclusive of HST), be received for information as outlined in Schedule E;

THAT the emergency contract award for the Replacement of a heating coil, valves and piping for the Zamboni pond at the Milton Sports Centre to 1503647 Ontario Ltd. (o/a DBS) in the amount of



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\$48,750 (exclusive of HST), be received for information as outlined in Schedule F;

THAT the contract increase for Supply and Delivery of Flashing Beacons to Innovative Traffic Solutions, Inc. in the amount of \$11,396 (exclusive of HST) be received for information, as outlined in Schedule G.

THAT the award made under delegated authority for the Storm Sewer Rehabilitation to Aqua Tech Solutions Inc. in the amount of \$1,387,255 (exclusive of HST) be received for information, as outlined in Schedule H.

THAT the award made under delegated authority for the Stormwater Management Facility Rehabilitation to Greenspace Construction Inc. in the amount of \$586,457 (exclusive of HST) be received for information, as outlined in Schedule I.

THAT the Manager, Purchasing and Supply Chain Management be authorized to execute the contract(s), as outlined by the purchasing by-law, and the Mayor and the Town Clerk be authorized to sign any required paperwork.

EXECUTIVE SUMMARY

This report is being submitted to obtain Council's authorization on the items in the attached schedules. Requests are being made as per the guidelines outlined in the Purchasing By-law No. 061-2018.

REPORT

Background

Procurement of goods and services is governed by By-law No. 061-2018. Purchasing activity is undertaken in a manner that is intended to support the Town's mandate to provide effective, responsible government and efficiently deliver services to the residents of Milton.



Discussion

Information pertaining to the recommended purchasing awards is included on the corresponding Schedules (A to I) attached.

As a result of a competitive request for tender process, included within this report is a recommendation to award Traffic Signal and Street Light Maintenance in the total estimated amount of \$3,216,280 for a potential five year term. The first term of the contract will be for a one year period, with an option to renew the contract for four additional one year terms. This tender is a HCPG contract, with the Region of Halton being the other participating agency.

As a result of a competitive request for proposal process, included within this report is a recommendation to award a Microsoft Sentinel Vendor to provide Security Operations Monitoring in the total estimated amount of \$350,000 for a potential five year term. The first term of the contract will be for a one year period, with an option to renew the contract for four additional one year terms.

Also included within this report is a request for a contract increase for the purchase and installation of battery backup systems at Fire Station 2 and Fire Station 3, in the amount of \$120,345. The increase is being recommended in order to ensure ongoing continued, reliable operations of critical equipment within the two facilities, as well as streamline ongoing preventative maintenance operations under the existing service contract.

Finally, staff are reporting back to council on the utilization of emergency purchases and a few delegations of authority.

Financial Impact

Financial impacts are outlined in detail on the attached Schedules A through I, and include an increase to the capital program of \$219,031 with funding provided from the Project Variance Account in relation to the emergency works that were required at several Town facilities.

As noted in appendices H and I, favourable variances of \$320,975 and \$616,543 (excluding HST) were realized on the tenders for stormwater related projects (relative to the estimated amounts that were presented to Council at the time of delegated authority approval). These savings were either previously returned to reserve, or retained in the project to provide for subsequent tenders that are anticipated in the stormwater program.

Respectfully submitted,

Glen Cowan
Chief Financial Officer / Treasurer



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For questions, please contact: Sharon Telfer, Manager, Purchasing and Supply Chain Management Phone: Ext. 2138
Shirley Xie, Supervisor, Financial Reporting Phone: Ext. 2472

Attachments

- Schedule A – Reserve and Reserve Fund Transfers
- Schedule B – Tender award Traffic Signal and Street Light Maintenance
- Schedule C – Proposal award Security Operations Monitoring
- Schedule D – Contract increase Fire Station Backup Power Supply
- Schedule E – Emergency purchase Firespray at 555 Industrial Drive
- Schedule F – Emergency purchase Heating Coil Replacement
- Schedule G – Reporting back delegated authority Flashing Beacons
- Schedule H – Reporting back delegated authority Storm Sewer Rehabilitation
- Schedule I – Reporting back delegated authority Stormwater Management Facility Rehabilitation

Approved by CAO
Andrew M. Siltala
Chief Administrative Officer

Recognition of Traditional Lands

The Town of Milton resides on the Treaty Lands and Territory of the Mississaugas of the Credit First Nation. We also recognize the traditional territory of the Huron-Wendat and Haudenosaunee people. The Town of Milton shares this land and the responsibility for the water, food and resources. We stand as allies with the First Nations as stewards of these lands.