

**COUNCIL AUTHORITY FOR CONTRACT AWARDS  
CONTRACT INCREASE**

<b>Project Award</b>	Contract Increase – Next Generation 911 Communication Links
<b>Recommendation</b>	<p>Staff is recommending approval to proceed with a contract increase to Rogers Communications for the provision of dedicated communication links, for a 60-month term in the amount of \$261,500 (exclusive of HST).</p> <p>Staff are also recommending approval to proceed with a contract increase to Bell Canada for the provision of dedicated communication links for a 60-month term in the amount of \$235,520 (exclusive of HST).</p> <p>Staff are also recommending that delegated authority be provided to the Town’s Fire Chief to approve change orders (if required) up to an aggregate value of 20% of the value of the award to Rogers Communications and Bell Canada.</p> <p>Further, staff are seeking delegated authority to renew the initial 60-month terms with each provider for a subsequent term of equal or lesser length, provided the total value of the renewed term is equal to or less than the value of the initial contract term price.</p>
<b>Purpose of Report</b>	As per Section 10.1 of Purchasing By-law No. 061-2018, Council approval is required.
<b>Background information</b>	<p>Milton Fire Rescue Service (MFRS) is undergoing significant technological modernization to enhance its communication capabilities in order to continue to support the needs of a growing municipality and ensure Next Generation 911 (NG911) compliance by March 2025 as mandated by the Canadian Radio-television and Telecommunications Commission (CRTC). As part of NG911 requirements, the Town awarded a 10-year contract to the Halton Regional Police Service for the purchase and support of a Solacom Guardian Next Generation 911-capable Call Handling Solution (CHS), as per ES-014-24 &amp; ES-022-24.</p> <p>To facilitate the installation of the CHS, The Town requires dedicated fiber optic connectivity between its primary and backup emergency call taking locations and HRPS’ primary and backup locations that house the main components of the Solacom CHS. To ensure a reliable, secure, redundant system, the Town is opting for carrier and pathway diversity in the overall design and implementation of the communication links. This design will require the Town to balance its communication links across two service providers as well as ensure the pathways the</p>

**Schedule I**

	<p>communication lines take to arrive at and enter into the facilities are diverse and unique.</p> <p>The Town has received proposals and pricing from two of its incumbent communications carriers (Rogers Communications &amp; Bell Canada) that currently facilitate communication links at various Town facilities. Both of these carriers have existing contracts for communication services. To procure the necessary services, Rogers Communications would require a one-time expense of \$33,500, followed by a \$3,800 per month ongoing operational expense for 60 months. Bell Canada would require one-time expense of \$5,000 followed by \$3,842 per month ongoing operational expense for 60 months. Town staff are confident the service offerings from these providers meet the technical and physical requirements necessary for the CHS and are recommending contract increases be approved for Rogers Communications in the amount of \$261,500 (excl. HST) and Bell Canada in the amount of \$235,520 (excl. HST). Both of these contract increases represent a 60 month term to provide dedicated communication links for the aforementioned NG911 CHS.</p>
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<b>Financial Planning Section: Budget Impact</b> (Note 1)		
<b>Account Number(s)</b>	C24002723-A0410-7130	2216-3706
<b>Account Description</b>	Radio Communications	Communications – All
<b>Project Total Budget</b>	\$1,659,403	N/A
<b>Contract Budget</b>	\$39,178	\$120,000
<b>Actual</b> (Net of HST Rebate)	\$39,178	\$93,318
<b>Variance</b> (Note 2)	\$0	\$26,682 (F)
<b>Funding Source</b>	Project Variance Account	Operating Budget

Note 1: Financial impact includes any non-refundable portion of HST.

Note 2: This award will result in ongoing operating costs for five years. The annual operating costs will be \$93,318 (inclusive of HST) for 2025 and the favourable variance will be managed within the overall IT Communications budget and will be monitored through the operating variance process in 2025.

Note 3: The Town will initially fund this purchase but intend to apply for reimbursement to offset a portion of the costs through grant funding opportunities, similar to the previous phases of the NG911 initiative.