

COUNCIL AUTHORITY FOR CONTRACT AWARDS DELEGATED AUTHORITY

Project Award	Delegated Authority to award the purchase of three (3) Fire Apparatus Vehicles.
Recommendation	Staff are recommending delegated authority to award the purchase of three (3) Fire Apparatus Vehicles in the total estimated amount of \$5,700,000.00 (exclusive of HST). Staff will report the actual results back to Council for information.
Purpose of Report	As per Section 10.1 of Purchasing By-law No. 061-2018, Council approval is required for awards over \$1,000,000.
Background information	<p>The Town of Milton Fire Department requires one (1) Aerial apparatus, one (1) Pumper apparatus and one (1) Pumper/Rescue apparatus in order to replace existing fleet which have reached the end of their lifecycle.</p> <p>Canoe Purchasing Group of Canada (Canoe) issued a competitive RFP for Firefighting Apparatus and Fire Service Vehicles, which resulted in a prequalified list of nine (9) suppliers for a 4-year term ending February 2026. The master agreement between Canoe and the prequalified suppliers provides discounts off list price.</p> <p>Staff are recommending that the Town leverage the Canoe master agreement, to issue a Request for Quotation (RFQ) for the purchase of three (3) Fire Apparatus Vehicles to the nine (9) prequalified suppliers.</p> <p>The Town will be well-positioned to award the RFQ immediately after the bid process, allowing us to secure the purchase quickly. The landscape for purchasing fire vehicles has changed with the industry managing high demand which is resulting in extremely long build times. As a result of the high demand, the fastest delivery times are associated with buying stock vehicles, which have a shorter lead time compared to custom vehicles. However, manufacturers of stock vehicles indicate that they will only produce a limited number of these vehicles each year, and they are sold on a first-come, first-served basis.</p> <p>Although staff are cognizant of the current tariff volatility and potential price impacts, proceeding with the purchase of three fire apparatus is considered to be crucial for the fire department's operational readiness, reliability, and community safety. Furthermore, continuing with the apparatus procurement will ensure frontline apparatus operate within NFPA recommended lifecycles. For these reasons staff are seeking Council delegated approval to proceed with the purchase and report back the actual results.</p> <p>Delegated Authority to award this purchase is required in order to</p>

Schedule F

	meet the vehicle ordering deadlines once negotiations are complete.	
Financial Planning Section: Budget Impact (Note 1)		
Account Number(s)	C70011125-A0410-7110	C70011525-A0410-7110
Account Description	Pumper Rescue Units Replacement	Aerial Replacement
Contract Budget	\$3,200,000	\$2,600,000
Estimated Actual (Note 2)	To be determined	To be determined
Variance (Note 2)	To be determined	To be determined
Funding Source	Project Variance Reserve	Project Variance Reserve

Note 1: Financial impact includes any non-refundable portion of HST.

Note 2: The actual cost will be determined through the RFQ process, however, staff anticipate that the award will be within the approved budget. The actual variance will be identified to Council when staff report back on this award.