

COUNCIL AUTHORITY FOR CONTRACT AWARDS PROPOSAL AWARD

Project Award	Proposal Award No. RFP-25-533 – Bus Refurbishment										
Recommendation	Staff is recommending the award of the proposal for Bus Refurbishment to MTB Transit Solutions Inc. in the total amount of \$800,805 (exclusive of HST).										
Purpose of Report	As per Section 10.1 of Purchasing By-law No. 061-2018, Council approval is required for proposal awards over \$100,000.										
Background information	<p>To support vehicle capacity needs for current and projected post-secondary transit demand, the 2025 Capital Budget included an asset life extension program for buses that had been approaching end-of-life. This program includes the refurbishment of three (3) conventional buses purchased in 2012 (units 1201, 1202, 1203). It is anticipated that refurbishment will extend the asset life by approximately 4-6 years.</p> <p>The scope of the refurbishment program includes engine and transmission replacement, electrical and emission systems upgrades, corrosion repairs, decal replacement and other related component repairs, replacements and/or upgrades to current standards.</p>										
Purchasing Section: Bid Award Information											
Date bid issued	March 12, 2025										
Advertisements	Town of Milton website										
Closing Date	April 9, 2025										
# of Plan takers	Five (5)										
Proposal Submissions received	<p>Proposals were received from the following companies:</p> <ul style="list-style-type: none"> • Eastway 1555314 Ontario Inc. • Mississauga Bus, Coach & Truck Repairs Inc • MTB Transit Solutions Inc. • SKYDOME Auto & Truck Centre Inc. 										
Evaluation Criteria	<p>The proposals were evaluated based on the following criteria:</p> <table border="1"> <tr> <td>Company Profile and Experience</td><td>20 pts</td></tr> <tr> <td>Team Qualifications & Experience of Project Team</td><td>10 pts</td></tr> <tr> <td>Approach, Methodology & Warranty</td><td>40 pts</td></tr> <tr> <td>Exemplary Projects</td><td>10 pts</td></tr> <tr> <td>Proposal Cost</td><td>20 pts</td></tr> </table> <p>An evaluation team with representatives from Transit evaluated the proposals against the established criteria.</p> <p>MTB Transit Solutions Inc. is recommended for award, being the highest ranked proponent.</p>	Company Profile and Experience	20 pts	Team Qualifications & Experience of Project Team	10 pts	Approach, Methodology & Warranty	40 pts	Exemplary Projects	10 pts	Proposal Cost	20 pts
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Financial Planning Section: Budget Impact (Note 1)	
Account Number(s)	C56012325 – A0631 - 7110
Account Description	Transit Bus Non-Growth: Refurbishment – Asset Extension
Project Total Budget	\$707,069
Contract Budget	\$686,475
Actual (Net of HST Rebate)	\$814,899
Variance	\$128,424 (U)
Funding Source	Project Variance Reserve

Note 1: Financial impact includes any non-refundable portion of HST