

COUNCIL AUTHORITY FOR CONTRACT AWARDS SINGLE SOURCE AWARD

Project Award	Single Source Award to Moto Solutions Corp. for the supply and installation of one (1) Brake Beaver OTL-360 Heavy Duty On-The-Vehicle Brake Lathe
Recommendation	Staff is recommending the single source award to Moto Solutions Corp. for one (1) On-The-Vehicle Brake Lathe in the total amount of \$29,500 (exclusive of HST).
Purpose of Report	As per Section 10.1 of Purchasing By-law No. 061-2018, Council approval is required.
Background information	<p>The Town's new tandem snowplow trucks are equipped with rotors and disc brake systems that require annual servicing to maintain safe and effective operation. A key part of this maintenance involves resurfacing the steel rotors to remove rust and imperfections, ensuring proper contact and performance of the disc brake pads.</p> <p>The Brake Beaver brand is the only solution on the market capable of resurfacing brake rotors while they remain mounted on the vehicle, providing significant operational efficiencies and cost savings. Traditional resurfacing methods require the removal and reinstallation of rotors, a labor-intensive process that results in substantial labor time and extended vehicle downtime. Brake Beaver's proprietary equipment can complete the resurfacing process in approximately 20 minutes per rotor, eliminating the need for removal and reinstallation. While other lathe machines exist, none offer this on-vehicle capability. The Brake Beaver brand of equipment is exclusively sold by Moto Solutions Corp.</p> <p>Staff are recommending a single source award to Moto Solutions Corp. in the total estimated amount of \$29,500 (exclusive of HST).</p>
Financial Planning Section: Budget Impact (Note 1)	
Account Number(s)	C45012124-A0611-7130
Account Description	Tandem Axle Trucks
Project Total Budget	\$488,588
Contract Budget	\$0
Actual (Net of HST Rebate)	\$30,019
Variance	\$30,019 (U)
Funding Source	Reallocation of line items within the project

Note 1: Financial impact includes any non-refundable portion of HST.