

COUNCIL AUTHORITY FOR CONTRACT AWARDS CONTRACT RENEWALS

Project Award	Contract Renewals for the 2025/2026 Winter Control Program												
Recommendation	<p>Staff are recommending the award of the contract renewals or extensions for winter control services for a combination of various contracts for the 2025/2026 winter season, in the estimated total amount of \$1,091,562 (exclusive of HST) as noted below:</p> <table border="1" data-bbox="623 506 1560 600"> <tr> <td>Blue Chip Building Restoration Ltd.</td> <td>\$921,143</td> </tr> <tr> <td>Associated Paving</td> <td>\$170,419</td> </tr> </table> <p>Staff are also presenting for information the values for the 2025/26 winter season that are associated with the 5-year contract award made via tender 24-063 in a total amount of \$1,078,064 (exclusive of HST):</p> <table border="1" data-bbox="623 816 1560 1010"> <tr> <td>Blue Chip Building Restoration Ltd.</td> <td>\$61,700</td> </tr> <tr> <td>Associated Paving</td> <td>\$43,015</td> </tr> <tr> <td>Ashland Paving</td> <td>\$797,118</td> </tr> <tr> <td>1950587 Ontario Ltd. o/a Sunrise</td> <td>\$176,232</td> </tr> </table>	Blue Chip Building Restoration Ltd.	\$921,143	Associated Paving	\$170,419	Blue Chip Building Restoration Ltd.	\$61,700	Associated Paving	\$43,015	Ashland Paving	\$797,118	1950587 Ontario Ltd. o/a Sunrise	\$176,232
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Purpose of Report	As per Section 10.1 of Purchasing By-law No. 061-2018, Council approval is required.												
Background information	<p>The Town of Milton requires contracted equipment and operators to provide winter maintenance on both Town and Regional roads (as part of the Regional Maintenance Agreement). These contracts supplement the services provided by Town staff.</p> <p>The renewal or extension 20 units of various types of equipment (Tandems, Single Axles, Loaders and Graders) is being recommended through this report. These award relate to previously undertaken tender processes from the years 2020 to 2022. Where a previously awarded vendor has indicated an inability to continue to service the Town, the Town proceeds with securing the required units via the next low bid.</p> <p>Through this report staff are also providing for information the estimated value of the second year of the contracts that were awarded in 2024 for tender 24-063. That tender provided for a 5 year term for 22 units of equipment, with an optional 5 year renewal period.</p> <p>All of these contracts include a MTO fuel index calculation, which are reconciled monthly. The index is used by the Province and many municipalities to manage fluctuating fuel costs through the</p>												

Schedule C

	<p>term of the contract. This ensures that the contractors don't carry the risk of higher fuel costs and the Town benefits by not having to pay higher rates to cover the risk.</p> <p>The estimated cost of the contract renewals includes a combination of the standby rate and hourly call out rates. Potential future MTO fuel index changes have not been included in the estimates.</p> <p>The total estimated contract renewal amount for all forty two (42) units is \$2,169,627 (exclusive of HST) for the 2025/2026 winter season. The total overall cost increase for the contract renewals is 1.7% as per the CPI percentage change. The contract renewal amount is an estimate, the cost to be incurred will be based on the actual call out hours required during the contract term.</p>
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Financial Planning Section: Budget Impact (Note 1)		
Account Number(s)	0690-0690-3740	0969-0690-3740
Account Description	Winter Control	Region Winter Control
Contract Budget (Note 2)	\$501,124	\$157,280
Actual (Net of HST Rebate) (Note 2)	\$543,122	\$119,222
Variance (Note 3)	\$41,998 (U)	\$38,058 (F)
Funding Source	Operating Budget	Regional Recovery (Note 4)

Note 1: Financial impact includes any non-refundable portion of HST.

Note 2: Contract budget and actual reflect the estimated amount for the remaining winter months for fiscal 2025. Costs associated with fiscal 2026 will be considered in the development of the 2026 budget.

Note 3: Contract actuals are an estimate only, which will vary depending on weather conditions and will be monitored by program area staff. Any variances will be reported through the variance process.

Note 4: Winter maintenance costs for Regional Roads are recovered from the Region of Halton.