

Report To: Council

From: Glen Cowan, Chief Financial Officer / Treasurer

Date: April 17, 2023

Report No: CORS-021-23

Subject: Risk Management - 2022 Annual Risk Report

Recommendation: THAT the 2022 Annual Risk Report be received for information.

EXECUTIVE SUMMARY

The purpose of this report is to provide an overview of the Town of Milton's insurance and risk program and activity from January 1, 2022 to December 31, 2022.

REPORT

Background

The Risk Services section of the Purchasing & Risk Business Unit is responsible for administering the comprehensive insurance program for the Town of Milton and employing risk management strategies for protecting the Town's assets and reputation. The objective of effective loss prevention, claims administration and risk financing is to ensure loss exposure reduction and a high awareness for public safety. Risk Services practices risk identification, risk assessment, risk control, risk transfer, and risk financing as a means of mitigating exposures while supporting strategic initiatives of the Town.

Claims administration is a function of Risk Services and claims falling below the program deductible are investigated and adjusted internally or through the services of a third party adjuster. The circumstances of each claim are considered in conjunction with applicable legislation, regulations and insurance practices and are resolved fairly and equitably. Trends identified in claims reported are used to evaluate where mitigation strategies can be focused as a means of reducing those claims related exposures.

The Town of Milton is protected by a comprehensive insurance program covering the operations and functions of the municipality. An overview of the coverages and limits under this program is provided at Schedule A to this report.

Discussion

The primary strategies for financing the Town's risks are:

- Insurance coverage
- Appropriate contractual obligations placed on suppliers of goods and services



Report #: CORS-021-23 Page 2 of 5

Discussion

 Management of claims through the self-insured retention (deductible) as well as the reserve fund

With regard to insurance coverage, the premium paid by the Town for insurance is impacted by many factors including market conditions, legislative changes, inflation, claims history, the Town's growth and the nature of operations and services provided.

The comprehensive insurance program is procured using a competitive process. The Town's three year contract with Marsh (formerly Jardine Lloyd Thompson ("JLT") Canada Inc.) which began on January 1, 2017 included the option to renew the contract for additional terms, subject to satisfactory pricing and performance. The chart below provides a summary of the total premiums paid by the Town, inclusive of taxes and applicable fees, for the insurance program since the start of this contract to the end of 2022 (including renewals).

5 Year Total Premium Comparison (including taxes and fees)				
2017	\$728,785			
2018	\$771,667			
2019	\$796,109			
2020	\$844,900			
2021	\$806,681			
2022	\$1,090,926			

The 2023 annual premium received for the Town's comprehensive insurance portfolio increased by approximately 21%. As was expressed to Council in Report CORS-016-23, factors that influenced the outcome of the renewal include the hard market conditions that currently exist in the municipal sector, proceedings that the Town is currently involved with (example - the class action lawsuit), growth in the Town assets and trends within the sector. Many Ontario municipalities experienced significant increases for 2023 renewals, as well as limitations on coverage. The 2023 renewal is for an 18-month period compared to 2022's 12-month timeframe. The longer timeframe offered better overall pricing in the latest renewal and provides the Town with additional time to consider next steps.

Staff worked with the Town's broker to arrive at renewal terms within these conditions and constraints. Some changes to the various polices were mandatorily made by the insurance underwriters and others through negotiation. Of note, the Cyber Policy premium increased by 44%, however, there was a decrease in the deductible from \$150,000 to \$100,000 with the same coverage limitations. The reason for the deductible decrease was that Town implemented multifactor authentication (MFA) within 30 days as well as Security Awareness Training for all Town employees which will take place every year.

The claims activity from January 1, 2022 - December 31, 2022 is summarized in the chart below.



Report #: CORS-021-23 Page 3 of 5

Discussion

Claims Activity - January 1, 2022 - December 31, 2022								
Claim Type	Number of Open Claims at December 31, 2021*	Number Claims Received in 2022	Number of Claims Resolved in 2022	Number of Open Claims at December 31, 2022	Reserve Allowance for Open Claims at December 31, 2022			
Municipal Liability	122	98	105	115	\$	266,003		
Automobile	2	4	0	6	\$	29,068		
Property	2	8	0	10	\$	17,849		
Total	126	110	105	131	\$	312,921		

^{*} Includes restatement of value previously presented via CORS-010-22

As of December 31, 2022, the reserve allowance for the outstanding claims is approximately \$312,921. This represents the estimated loss exposure to the Town based on the nature of the claims and applicable deductibles. The final amount realized for these claims has yet to be determined and will be subject to the remainder of the claims process.

Schedule B to this report provides a summary of the total costs to the Town for claims that were resolved in 2022 with comparative figures for 2021. It is important to note that these figures represent the lifetime value of these claims, including claims that have been in litigation for several years and were resolved in 2022. The values represent any amounts incurred from the time the claim was received through to its resolution and may include legal fees, expert fees and settlement costs (but excludes internal staff time). The total cost of municipal liability claims that were completed in 2022 amounted to \$185,432.

In an effort to reduce the incidence of claims and subsequently costs, various risk management measures are in place. Incidents involving Town vehicles or equipment are reviewed by the Milton Accident Review Committee (MARC). Recommendations are made by the Committee to the applicable Director and Manager to reduce the likelihood of recurrence of such incidents. The MARC makes recommendations that support the education of drivers and operators of Town equipment such as driver training and refresher training, tailgate talks and reviews of operational procedures to ensure the safe operation of the Town's fleet.

Managers are kept aware of liability claims that are received by the Town. This information is used to assess the necessity of implementing measures to mitigate against future claims and/or losses. Risk Services continues to act as advisory support to staff in all divisions including the development, review and recommendations provided on Town contracts, new and existing programs, projects and operations. Risk management education and training opportunities are also made available including disseminating material, seminars and workshops for staff throughout the year including topics involving current trends in the municipal environment and insurance industry.



Report #: CORS-021-23 Page 4 of 5

Discussion

After a year of transition in 2022, the Town's Risk Management area intends to proceed with strengthening the Town's internal capacity through the resources provided for in the 2023 Budget. This will be followed by the development of a Risk Policy for Council consideration in 2024. Staff will also continue to monitor the insurance market for the municipal sector in order to ensure that the alternatives available at the end of the current 18 month coverage term can be properly assessed. Finally, the Town will also continue to monitor and advocate for any potential progress that can be made with respect to the impacts associated with joint and several liability, in alignment with the Council approved resolutions made in February 2022 through CORS-004-22.

Financial Impact

Litigation impacts all departments within the Town, whether it is the actual staff time investigating and preparing to defend against claims or in potential increases to the insurance premiums which could result from a poor loss experience. Risk management strategies, including loss exposure identification, loss prevention measures and risk transfer approaches are integral to the operations of all departments. The trend of a more litigious society drives the need for more diligent acknowledgement, documentation and enforcement of preventative measures by staff. By taking a proactive approach to managing risks, the Town's exposure to potentially costly insurance litigation and the related diversion of financial resources will be reduced.

Respectfully submitted,

Glen Cowan
Chief Financial Officer / Treasurer

For questions, please contact: Aliya Orloff Phone: Ext. 2158

Manager, Risk Management

Attachments

- 1. Overview of Insurance Program Coverages
- 2. Summary of Claims Completed

Approved by CAO Andrew M. Siltala Chief Administrative Officer



Report #: CORS-021-23 Page 5 of 5

Recognition of Traditional Lands

The Town of Milton resides on the Treaty Lands and Territory of the Mississaugas of the Credit First Nation. We also recognize the traditional territory of the Huron-Wendat and Haudenosaunee people. The Town of Milton shares this land and the responsibility for the water, food and resources. We stand as allies with the First Nations as stewards of these lands.