Project Award	Limited Tendering Supplier	rs for 2024										
Recommendation	2024 be awarded as per	the limited tendering requests for the list of suppliers in the body of d as Schedule F Attachment – 2024 est Estimates										
Purpose of Report	As per Section 10.1 of Purchasing By-law No. 061-2018, Council approval is required.  The limited tendering category as defined within the Canadian											
Background information	The limited tendering cated Free Trade Agreement (CF and Trade Agreement (CF including contract renewals competitively bid. The awaidentified for reasons such application software's, join and specialized/unique ser utilized mostly in areas such traffic, transit or facilities sy Staff are requesting a limite suppliers and the ability to requirements within the apthresholds identified in the are still being negotiated by approved by Council on a land the Schedule F attach	TA) and Comprehensive Economic TA), captures a variety of award types is, extensions, single or sole source and ards are recommended to the vendors as compatibility, existing enterprise it government procurement initiatives evices or products. These awards are the as information technology, fleet,										
	Vendor:	Description of Service:										
	Joe Johnson Equipment	Trackless repairs/equipment										
	Viking-Cives Ltd.	Snow Plow Parts										
	The Equipment Specialist	Tymco Sweeper Parts & Service										
	Toromont/Cat	Cat Loader Parts & Service										
	Sheehan Equipment Ltd.	Volvo Dump Truck Parts & Service										
	Bridgestone/Kal Tire	Tires (Government Program)										
	Michelin North America	Tires (Government Program)										
	Nortrax Canada Inc	Construction and forestry equipment dealer										
	Capital Paving Inc./ Halton Asphalt Supply	Asphalt for Hot Patch Maintenance /Regional Roads/Surface Treatment Program										
	WSP Canada Ltd. Brookville Groundwater Monitoring											
	Econolite Canada Inc. Traffic Controller											
	Tacel Ltd.											
	Innovative Traffic Solutions Fire Prevention - Opticom											
	Electromega	School Zone Flasher										
	Ramudden Digital (formerly Stinson ITS)	Miovision Equipment										
	Miovision	Miovision Equipment Maintenance										

## Schedule F

	Scriedule r
Consat Telematics	Hosting Fee, Service Level Agreement, Scheduling and Support Licensing, Transit Information Technology Systems (ITS) Equipment and Project
Safe Fleet	Onboard vehicle camera system equipment, subscription/licensing
Spare Labs Inc.	Specialized - On Demand Scheduling Software Licensing/Service Fees
Garival	Warranty and System Support Licensing, Annual System Audit GFI Fareboxes
Siemens Canada Ltd.	BAS, Security, Fire Systems maintenance - MNCC
Lifesaving Society	Swim Program Provider
Bell	Landline telephone services & site to site fibre optic network
Rogers	Mobility, cellular and internet connectivity services
Telus	Mobility and cellular services
Computer Methods (CMIC)	Financial System Software Licensing and Support
GHD (formerly eSolutions Group)	Online Web Services Hosting & Support
ESRI Canada	GIS System Software Licensing & Support
CentralSquare (formerly FDM Software)	Fire Records Management and CAD System Software Licensing & Support
Introtel Communications	Telephone System Licensing & Support
Oracle Corporation	Database Software Licensing & Support
Public Sector Digest (RAC)	Budget System Software Licensing & Support
Vailtech	Taxation System Software Licensing & Support
Gibraltar Solutions	Software licensing reseller and maintenance renewal services (VMware, Citrix, HP, Proofpoint, Commvault, Cisco)
MNP (formerly Netcyclops)	Software licensing reseller and maintenance renewal services (RSA, Antivirus, Security Scanning) & PCI Compliance/Auditing Services
ACCEO Solutions	Parking Enforcement System Licensing & Support
Soft Choice	Adobe Licensing Reseller
Planview AdaptiveWork (formerly BLS Clarizen)	Project Management Information System Software Licensing & Support
Computacenter	Firewall software licensing,
(formerly Teramach) Clearrisk Inc.	maintenance/subscription renewal (OECM) Claim Management Software Licensing &
Granicus (formerly Calytera)	Support  Building Permit & Business Licenses + Community Engagement Software licensing, subscription and support
Bloomberg Software Company	Financial investment tool licensing
Wilmac Co.	Emergency Call Recording Software Licensing & Support
Teranet Inc.	Parcel agreement, lien searches and delivery of registered easement data
Zoom Video Communications Software Company	Videotelephony and peer-to-peer messaging Software Licensing & Support

## Schedule F

	Schedule F
Solid CadGroup Inc	Software licensing reseller and maintenance renewal services (Bluebeam, AutoCAD)
Compugen Inc	Microsoft licensing provider
SiteImprove Inc.	Website accessibility, analytics, compliance and performance monitoring annual licensing and support
TopDesk Canada Inc.	IT service management software annual licensing and support
TES Information	All-in-one transportation data management
Technology Ltd	& analytics solution.
Workday Ltd.	Financial management, human capital management, and student information system software vendor
Access 2 Network Inc.	Software licensing reseller and maintenance renewal services (Nagios network monitoring)
Dell Canada Inc.	Backup storage devices
Xplor Technologies	Recreation Management and Payment Processing annual licensing and support
eScribe Software Ltd.	Council meeting management software licensing & support (CORS-021-21)
Microsoft Corporation	Software & cloud storage licensing
Global Unified Solution Services Inc.	Council Meeting AV System Integration & Support
Starfield LION	Safety equipment supplier
AJ Stone	Air cylinders, struts and other fire accessories
1200 Degrees Ontario	Specializes in sale of parts and service for fire vehicles
City View Specialty Vehicles	Provider of materials and supplies for repair and maintenance of fire vehicles
SafeDesign Apparel Ltd.	Personal protective equipment and accessory provider
M & L Supply Fire & Safety	Safety equipment supplier
Motorola	The supply of radio equipment for the Transit buses and Fire vehicles
DiCAN Inc.	Software licensing reseller and maintenance renewal services (Geotab AVL)

## Financial Planning Section: Budget Impact (Note 1)

Note 1: The attached Schedule F List of 2024 Limited Tendering Request Estimates indicates the requests for 2024. The estimated spend for each limited tendering request has been included in the proposed 2024 budget (or prior approved capital budgets) and is subject to budget approval.

Attachment – Schedule F – List of 2024 Limited Tendering Request Estimates

SCHEDULE F - ATTACHME	ENT											
						23 YTD			Es	timate for 2024	ı	
Description	Vendor	Type of Request	2022	2 Actuals		als (Jan 1 Sept 30)		Operating		Capital		TOTAL
Fleet - Community Services	3				1		ı					
Trackless repairs/equipment	Joe Johnson Equipment	Compatibility/ Proprietary	\$	24,900	\$	595,748	\$	32,689	\$	480,529	\$	513,218
Snow Plow Parts	Viking-Cives Ltd.	Compatibility/ Proprietary	\$	100,317	\$	51,352	\$	33,307	\$	-	\$	33,307
Tymco Sweeper Parts & Service	The Equipment Specialist	Compatibility/ Proprietary	\$	-	\$	-	\$	30,244	\$	-	\$	30,244
Cat Loader Parts & Service	Toromont/Cat	Compatibility/ Proprietary	\$	35,727	\$	19,843	\$	53,943	\$	-	\$	53,943
Volvo Dump Truck Parts & Service	Sheehan Equipment Ltd.	Compatibility/ Proprietary	\$	141,485	\$	186,362	\$	97,234	\$	-	\$	97,234
Tires (Government Program)	Bridgestone/Kal Tire	Govt Agreement	\$	30,707	\$	26,068	\$	25,716	\$	-	\$	25,716
Tires (Government Program)	Michelin North America	Govt Agreement	\$	64,043	\$	56,464	\$	44,787	\$	-	\$	44,787
Construction and forestry equipment dealer	Nortrax Canada Inc	Compatibility/ Proprietary					\$	38,172	\$	-	\$	38,172
Operations - Community Se	ervices											
Asphalt for Hot Patch Maintenance/Regional Roads/Surface Treatment Program	Capital Paving Inc./Halton Asphalt Supply	Single Source	\$	33,896	\$	118,036	\$	92,713	\$	302,722	49	395,435

					2	023 YTD			Fe	stimate for 2024	1	
Description	Vendor	Type of Request	2022 Actuals		Actuals (Jan - Sept 30)		Operating		Capital			TOTAL
Brookville Groundwater Monitoring	WSP Canada Ltd.	Single Source	\$	30,543	\$	7,546	\$	36,762	\$	-	\$	36,762
Traffic - Development Serv	ices											
Traffic Controller	Econolite Canada Inc.	Single Source	\$	79,742	\$	-	\$	-	\$	162,632	\$	162,632
Accessible Pushbuttons	Tacel Ltd.	Compatibility/ Proprietary	\$	9,481	\$	9,857	\$	-	\$	35,295	\$	35,295
Fire Prevention- Opticom	Innovative Traffic Solutions	Single Source	\$	8,244	\$	157,189	\$	-	\$	110,255	\$	110,255
School Zone Flasher	Electromega	Single Source	\$	-	\$	-	\$	-	\$	73,267	\$	73,267
Miovision Equipment	Ramudden Digital (Formerly Stinson ITS)	Single Source	\$	178,593	\$	130,653	\$	-	\$	177,883	\$	177,883
Miovision Equipment Maintenance	Miovision	Compatibility/Proprietar y Equipment	\$	115,554	\$	121,931	\$	134,327	\$	-	\$	134,327
Transit - Community Service	es											
Hosting Fee, Service Level Agreement, Scheduling and Support Licensing, Transit Information Technology Systems (ITS) Equipment and Project	Consat Telematics	EAS/Compatibility/ Proprietary	\$	81,951	\$	136,625	\$	95,260	\$	96,165	\$	191,425

SCHEDULE F - ATTACHME	ENT										
					202	23 YTD		Es	timate for 2024	1	
Description	Vendor	Type of Request	202	2 Actuals		als (Jan 1 ept 30)	Operating		Capital		TOTAL
Onboard vehicle camera system equipment, subscription/licensing	Safe Fleet	EAS/Compatibility/ Proprietary	\$	-	\$	-	\$ 23,270	\$	15,000	\$	38,270
Warranty and System Support Licensing Annual System Audit GFI Fareboxes	Garival	EAS/Compatibility/ Proprietary	\$	105,645	\$	19,843	\$ 26,470	\$	122,861	\$	149,331
Recreation & Facilities - Co	mmunity Services		l					l		l	
BAS, Security, Fire Systems maintenance - MNCC	Siemens Canada Ltd.	Compatibility/ Proprietary	\$	66,684	\$	21,642	\$ 49,537	\$	-	\$	49,537
Swim Program Provider	Lifesaving Society	Single Source	\$	64,911	\$	65,087	\$ 70,961	\$	-	\$	70,961
Information Technology - C	orporate Services										
Landline telephone services & site to site fibre optic network	Bell***	Govt Agreement	\$	333,840	\$	307,736	\$ 370,000	\$	25,000	\$	395,000
Mobility, cellular and internet connectivity services	Rogers***	Govt Agreement	\$	84,814	\$	64,044	\$ 144,777	\$	175,053	\$	319,830
Mobility and cellular services	Telus	Govt Agreement	\$	43,267	\$	21,754	\$ 41,250	\$	35,616	\$	76,866
Financial System Software Licensing and Support	Computer Methods (CMIC)	EAS	\$	223,138	\$	231,655	\$ 244,300	\$	-	\$	244,300
Online Web Services Hosting & Support	GHD (formally eSolutions Group)	EAS	\$	57,898	\$	69,150	\$ 57,500	\$	9,000	\$	66,500

				2023 YTD											
Description	Vendor	Type of Request	2022 Actuals	Actuals (Jan 1 - Sept 30)	Operating	Capital	TOTAL								
GIS System Software Licensing & Support	ESRI Canada***	EAS/Gov't Agreement	\$ 69,266	\$ 75,603	\$ 102,500	\$ 85,503	\$ 188,003								
Fire Records Management and CAD System Software Licensing & Support	CentralSquare (formerly FDM Software)***	EAS	\$ 61,068	\$ 53,867	\$ 231,000	\$ 176,992	\$ 407,992								
Telephone System Licensing & Support	Introtel Communications	EAS	\$ 109,202	\$ 56,290	\$ 70,000	\$ 176,832	\$ 246,832								
Database Software Licensing & Support	Oracle Corporation	EAS	\$ 196,818	\$ 212,564	\$ 230,000	\$ -	\$ 230,000								
Budget System Software Licensing & Support	Public Sector Digest (RAC)	EAS	\$ 42,885	\$ 81,830	\$ 47,550	\$ 48,699	\$ 96,249								
Taxation System Software Licensing & Support	Vailtech	EAS	\$ 38,597	\$ 19,584	\$ 20,500	\$ 54,004	\$ 74,504								
Software licensing reseller and maintenance renewal															

GIS System Software Licensing & Support	ESRI Canada***	EAS/Gov't Agreement	\$ 69,266	\$ 75,603	\$ 102,500	\$ 85,503	\$ 188,003
Fire Records Management and CAD System Software Licensing & Support	CentralSquare (formerly FDM Software)***	EAS	\$ 61,068	\$ 53,867	\$ 231,000	\$ 176,992	\$ 407,992
Telephone System Licensing & Support	Introtel Communications	EAS	\$ 109,202	\$ 56,290	\$ 70,000	\$ 176,832	\$ 246,832
Database Software Licensing & Support	Oracle Corporation	EAS	\$ 196,818	\$ 212,564	\$ 230,000	\$ -	\$ 230,000
Budget System Software Licensing & Support	Public Sector Digest (RAC)	EAS	\$ 42,885	\$ 81,830	\$ 47,550	\$ 48,699	\$ 96,249
Taxation System Software Licensing & Support	Vailtech	EAS	\$ 38,597	\$ 19,584	\$ 20,500	\$ 54,004	\$ 74,504
Software licensing reseller and maintenance renewal services (VMware, Citrix, HP, Proofpoint, Commvault, Cisco)	Gibraltar Solutions	EAS	\$ 313,231	\$ 226,861	\$ 375,000	\$ 136,275	\$ 511,275
Software licensing reseller and maintenance renewal services (RSA, Antivirus, Security Scanning) & PCI Compliance/Auditing Services	MNP (formerly Netcyclops)	EAS	\$ 131,855	\$ 2,544	\$ 79,300	\$ 307,289	\$ 386,589

SCHEDULE F -	ATTACHMENT
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					2023 YTD				Es	timate for 2024	ļ		
Description	Vendor	Type of Request	202	2 Actuals		uals (Jan 1 Sept 30)		Operating		Capital		TOTAL	
Parking Enforcement System Licensing & Support	ACCEO Solutions	EAS	\$	29,163	\$	18,131	\$	48,000	\$	136,860	\$	184,860	
Adobe Licensing Reseller	Soft Choice	EAS/Gov't Agreement	\$	126,262	\$	46,860	\$	40,000	\$	55,158	\$	95,158	
Project Management Information System Software Licensing & Support	Planview AdaptiveWork (formerly BLS Clarizen)	EAS	\$	25,172	\$	26,206	\$	27,000	\$	-	\$	27,000	
Firewall software licensing, maintenance/subscription renewal (OECM)	Computacenter (formally Teramach)	EAS/Gov't Agreement	\$	75,718	\$	3,809	\$	153,000	\$	-	\$	153,000	
Claim Management Software Licensing & Support	Clearrisk Inc.	EAS	\$	28,223	\$	30,483	\$	32,000	\$	20,000	\$	52,000	
Building Permit & Business Licenses + Community Engagement Software licensing, subscription and support	Granicus (formerly Calytera)	EAS	\$	61,598	\$	166,038	\$	108,600	\$	296,721	\$	405,321	
Financial investement tool licensing	Bloomberg Software Company	EAS	\$	40,454	\$	40,103	\$	45,000	\$	-	\$	45,000	
Emergency Call Recording Software Licensing & Support	Wilmac Co.	EAS	\$	55,643	\$	57,078	\$	24,000	\$	2,538	\$	26,538	
Parcel agreement, lien searches and delivery of registered easement data	Teranet Inc.	Compatibility/ Proprietary	\$	18,512	\$	18,512	\$	28,200	\$	-	\$	28,200	

SCHED	JLE	F - A	ATT	CHMENT
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					2	023 YTD		Es	timate for 2024		
Description	Vendor	Type of Request	202	2 Actuals	Act	uals (Jan 1 Sept 30)	Operating		Capital		TOTAL
Videotelephony and peer-to- peer messaging Software Licensing & Support	Zoom Video Communications Software Company	EAS	\$	32,474	\$	3,986	\$ 43,000	\$	9,673	\$	52,673
Software licensing reseller and maintenance renewal services (Bluebeam, AutoCAD)	Solid CadGroup Inc	EAS	\$	12,246	\$	16,171	\$ 16,000	\$	34,355	\$	50,355
Microsoft licensing provider	Compugen Inc***	EAS	\$	491,696	\$	-	\$ 655,772	\$	745,839	\$	1,401,611
Website accessibility, analytics, compliance and performance monitoring annual licensing and support	SiteImprove Inc.	EAS	\$	15,874	\$	34,922	\$ 31,000	\$	1	\$	31,000
IT service management software annual licensing and support	TopDesk Canada Inc.	EAS	\$	11,694	\$	534	\$ 42,000	\$	1	\$	42,000
All-in-one transportation data management & analytics solution.	TES Information Technology Ltd	EAS	\$	7,896	\$	-	\$ 11,900	\$	19,843	<b>\$</b>	31,743
Financial management, human capital management, and student information system software vendor	Workday Ltd.***	EAS	\$	870,591	\$	106,016	\$ 389,000	\$	30,000	<b>\$</b>	419,000
Software licensing reseller and maintenance renewal services (Nagios network monitoring)	Access 2 Network Inc.	EAS	\$	8,980	\$	-	\$ 25,000	\$	25,440	\$	50,440

Description	Vendor	Type of Request	2022 Actuals		2023 YTD Actuals (Jan 1 - Sept 30)		Estimate for 2024					
								Operating		Capital		TOTAL
Backup storage devices	Dell Canada Inc.	EAS /Compatibility/ Proprietary	\$	127,211	\$	60,386	\$	-	\$	101,760	\$	101,760
Recreation Management and Payment Processing annual licensing and	Xplor Technologies***	EAS	\$	41,111	\$	82,222	\$	87,461	\$	198,691	\$	286,152
support Council meeting management software licensing & support (CORS-021-21)	eScribe Software Ltd.***	EAS	\$	40,952	\$	39,350	\$	27,100	\$	-	\$	27,100
Software & cloud storage licensing	Microsoft Corporation	Compatibility/ Proprietary	\$	481	\$	11,975	\$	100,000	\$	-	\$	100,000
Council Meeting AV System Integration & Support	Global Unified Solution Services Inc.	EAS /Compatibility/ Proprietary	\$	37,402	\$	15,124	\$	6,200	\$	44,231	\$	50,431
Fire - Community Services												
Safety equipment supplier	Starfield LION	RFP	\$	57,433	\$	900	\$	-	\$	134,000	\$	134,000
Air cylinders, struts and other fire accessories	AJ Stone	Single Source	\$	147,612	\$	49,471	\$	18,000	\$	60,413	\$	78,413
Specializes in sale of parts and service for fire vehicles	1200 Degrees Ontario	Single Source	\$	-	\$	-	\$	30,000	\$	20,000	\$	50,000
Provider of materials and supplies for repair and maintenance of fire vehicles	City View Specialty Vehicles	Single Source	\$	2,638	\$	12,552	\$	30,000	\$	-	\$	30,000
Personal protective equipment and accessory provider	SafeDesign Apparel Ltd.	Single Source	\$	2,910	\$	85,815	\$	-	\$	65,000	\$	65,000

	Vendor	Type of Request	2022 Actuals		2023 YTD Actuals (Jan 1 - Sept 30)		Estimate for 2024					
Description							Operating		Capital		TOTAL	
Safety equipment supplier	M & L Supply Fire & Safety	Single Source	\$	19,141	\$	25,306	\$	-	\$	36,800	\$	36,800
Town-Wide												
The supply of radio equipment for the Transit buses and Fire vehicles	Motorola	Govt Agreement	\$	12,690	\$	-	\$	21,611	\$	96,698	\$	118,309
Software licensing reseller and maintenance renewal services (Geotab AVL)	DiCAN Inc.	EAS	\$	186,279	\$	77,861	\$	88,700	\$	307,862	\$	396,562

<sup>\*</sup>Note: The 2022 Actuals and the 2023 Estimates include the non-refundable portion of HST.

## Legend:

EAS - Enterprise application systems are large-scale application software systems designed to support the Town's core business processes such as Financials, Purchasing, Facilities, Government Agreement - a Government program/agreement for discounted pricing for Government agencies

Single Source - Supply of goods or services that can generically be purchased from multiple suppliers, but due to its specialized or unique characteristics, only one source of supply is Compatibility/Proprietary Equipment - An investment has been made into propriety equipment that replacement/maintenance parts and /or licensed services are only supplied through

<sup>\*\*</sup> Includes work to be funded from both the 2023 and prior approved capital budgets.

<sup>\*\*\*</sup> Total estimate for 2024 is inclusive of amounts previously approved via standalone Council reports as outlined in the table on the following page.

Schedule F: \*\*\*Identification of previously awarded contracts for Information Technology goods and services

	2024 Annual Total		Existing					
Vendor	(Previously Approved)	Authority	Contract Expiry	Description				
Rogers	\$29,570	CORS-056-23	2026	Absolute Software Secure Access software licenses				
ESRI Canada	\$107,770	CORS-045-23	/U/h	Small Local Government Enterprise Agreement (SLGEA)				
CentralSquare (formerly FDM Software)	\$276,582	\$276,582 CORS-035-23		Property Tax Management system implementation and software licensing				
Compugen Inc	\$400,000	CORS-054-22	2025	Microsoft Enterprise Agreement				
Workday Ltd.	\$280,908	CORS-029-21	2027	Human Resource Information System				
Xplor Technologies (formally PerfectMind Inc)	\$218,801	CORS-015-20	2027	Xplor Registration System				
Apior reclinologies (formally refrectivilled file)	Ψ2 10,00 1	CORS-045-23	2029	Xplor Point of Sale System				
eScribe Software Ltd.	\$37,092	CORS-021-21	2024	Council Meeting Management Software System				
ShinyDocs Corporation	\$156,056	CORS-003-22	2026	Digital Records Management Solution				