

**COUNCIL AUTHORITY FOR CONTRACT AWARDS
CONTRACT EXTENSION**

Project Award	Contract Extension for the purchase of a Solacom Guardian Call Handling Solution along with related hardware, software and services.
Recommendation	<p>Staff is recommending approval to proceed with a five-year contract extension to the Halton Regional Police Service in the total amount of \$402,713 (exclusive of HST) for future call handling solution system hardware upgrades and support and cyber security monitoring services beyond the term of the initial five-year contract.</p> <p>Staff are also recommending that delegated authority be provided to the Town's Fire Chief to approve change orders (if required) up to an aggregate value of 20% of the value of the award to the Halton Regional Police Service.</p>
Purpose of Report	As per Section 10.1 of Purchasing By-law No. 061-2018, Council approval is required.
Background information	<p>Milton Fire Rescue Service (MFRS) is undergoing significant technological modernization to enhance its communication capabilities in order to continue to support the needs of a growing municipality and ensure Next Generation 911 (NG911) compliance by March 2025 as mandated by the Canadian Radio-television and Telecommunications Commission (CRTC).</p> <p>As the primary public safety answering point (PSAP) for Halton Region, all 911 emergency service calls in the Region route through the Halton Regional Police Service (HRPS) and are subsequently dispatched out to an appropriate secondary PSAP (ie. Fire, Ambulance) depending on the nature of the emergency service required. Halton Region (on behalf of HRPS) issued request for proposal NRFP-33-23 in August 2023 and successfully awarded a contract in February 2024 for Next Generation 911 (NG911) implementation, including a required Call Handling Solution (CHS) to Comtech-Solacom Technologies Inc. The contract established by the HRPS allows for the Town of Milton to acquire the specified goods and services under the same terms and conditions as provided to the HRPS.</p> <p>As approved in ES-014-24, the HRPS was awarded a total contract of \$550,181 (exclusive of HST) to permit Milton to procure and implement a cohosted call handling solution with the HRPS to ensure full alignment between agencies and enhance operational efficiencies. ES-014-24 covers the initial capital expenditure for the Town's CHS along with a five-year contract for support and cyber security monitoring services.</p>

Schedule H

Due to the critical importance of the CHS on the Town's ability to reliably answer 911 emergency calls, it's imperative that the Town take a long range approach to ensuring continued operation of this system beyond the initial five year period that has been established. In order to fully align with the current HRPS contract with Comtech-Solacom, the Town is opting to set terms and pricing now for a system hardware upgrade/refresh in Year 6 as well as extend the annual support and cyber security monitoring services through an additional 5 years (for a total contract of 10 years). This will ensure the Town has provisioned the necessary hardware, software and support services to operationalize a complete and robust CHS through to 2035. The total ten-year HRPS contract total will be \$952,894 (exclusive of HST). The Town will be invoiced the additional \$402,713 starting in Y6 as per the payment table below:

2030 (Y6)	\$154,993
2031 (Y7)	\$61,623
2032 (Y8)	\$61,820
2033 (Y9)	\$62,028
2034 (Y10)	\$62,249

In order to ensure sustained and efficient progress on NG911 implementation efforts in support of the March 2025 deadline, staff are also requesting that authority be delegated to the Town's Fire Chief to proceed with change orders (if required) up to an aggregate value of 20% of the new contract value.

Financial Planning Section: Budget Impact (Note 1)

This contract extension of \$409,801 to the Halton Regional Police Service will be considered in the budget forecast and future planning. Year 6 in the table above is a combination of capital and operating cost. Year 7 and onwards will be submitted as part of annual operating budgeting exercises.

Note 1: Financial impact includes any non-refundable portion of HST.